

New Hampshire Public Utilities Commission Staff Advocates

Docket No. 10-025

Respondent: John Lisciandro
Director, Deloitte FAS

Request: Otel Telekom, Inc.

Dated: March 31, 2010

Item: Otel: Staff ADV-18 Does Mr. Lisciandro's sensitivity analysis with respect to access revenues project any increases to access rates? If so, please specify:

- (a) The rates projected to be increased;
- (b) The amount of increase on a dollar and percentage basis;
- (c) When the increase(s) are projected to occur.

Reply:

The sensitivity analysis with regard to access revenue did not consider specific factors such as rates, customers or lines as that information was not available for all access revenue categories. The sensitivity analysis performed simply reduced overall access revenue growth levels year over year from the overall growth levels projected by FairPoint and did not consider any other factors.